MEDICAL SOCIETY OF THE STATE OF NEW YORK ALL DIVISIONS STATEMENT OF INCOME AND EXPENSES FOR THE PERIOD 01/01/2021 - 09/30/2021

| | [1] ACTUAL YEAR TO DATE | [2] ACTUAL YEAR TO DATE | [3] 2021 | [1/3] PERCENTAGE OF | [4] ACTUAL YEAR END |
|---|-------------------------------|---------------------------------------|----------------------------|---------------------|------------------------------|
| | 2021 | 2020 | BUDGET | BUDGET | 2020 |
| | | | | | |
| INCOME: | \$2.44 <i>C</i> 572.72 | ¢2 (17 500 15 | ¢2.750.000.00 | 900/ | 62 7/7 574 94 |
| DUES CELL DELIVERATION OF THE STATE OF THE | \$2,446,573.73 | \$2,617,590.15 | \$2,750,000.00 | 89% | \$2,767,574.84 |
| CPH REIMBURSEMENTS | 717,604.45 750,000.00 | 156,944.78 750,000.00 | 1,500,000.00 | 48% 75% | 1,094,668.14 |
| MILMIC AGREEMENT INVESTMENT EARNINGS | 507,214.62 | 347,089.09 | 1,000,000.00 600,000.00 | 85% | 1,000,000.00 2,007,944.79 |
| EMPIRE FOUNDATION SERVICES | 187,500.01 | 187,500.01 | 250,000.00 | 75% | 250,000.00 |
| GRANT INCOME | 131,551.50 | 39,878.29 | 237,500.00 | 55% | 193,691.43 |
| ACCME ANNUAL ACCREDITATION FEE | 101,408.61 | 105,023.41 | 130,000.00 | 0% | 109,673.41 |
| EMPLOYEE CONTRIBUTION HEALTH | 73,906.10 | 64,390.68 | 80,000.00 | 92% | 90,608.54 |
| MSSNY PAC | 51,233.32 | 51,527.93 | 70,000.00 | 73% | 70,850.28 |
| ADVERTISING AND PROGRAM SALES | 72,497.49 | 37,436.95 | 50,000.00 | 145% | 54,069.26 |
| WEBINAR SEMINARS | 6,694.38 | 39,447.43 | 50,000.00 | 13% | 43,586.42 |
| ADMINISTRATIVE SERVICES | 23,500.00 | 18,486.81 | 35,000.00 | 67% | 35,000.00 |
| LIFE MEMBER CONTRIBUTIONS | 29,847.50 | 27,225.50 | 25,000.00 | 119% | 28,475.50 |
| MESF SERVICES | 0.00 | 0.00 | 25,000.00 | 0% | 0.00 |
| COMMISSIONS | 4,011.83 | 12,925.27 | 15,000.00 | 27% | 15,017.57 |
| OTHER INCOME | 1,059.70 | 22,175.50 | 3,500.00 | 30% | 20,507.39 |
| RENTAL INCOME | 36,450.40 | 0.00 | 0.00 | 0% | 72,900.80 |
| | | | | - | . , |
| TOTAL INCOME | 5,141,053.64 | 4,477,641.80 | 6,821,000.00 | 75% | 7,854,568.37 |
| EXPENSES: | | | | | |
| DIVISION EXPENSES: | | | | | |
| SALARY AND BENEFITS | 3,125,357.73 | 3,211,999.60 | 4,458,822.00 | 70% | 4,328,994.34 |
| TRAVEL | 13,406.72 | 32,270.63 | 37,350.00 | 36% | 40,181.56 |
| OFFICE EQUIPMENT AND SUPPLIES | 99,395.47 | 127,976.10 | 183,800.00 | 54% | 184,912.61 |
| TOTAL DIVISION EXPENSES | 3,238,159.92 | 3,372,246.33 | 4,679,972.00 | 69% | 4,554,088.51 |
| GENERAL NON DIVISIONAL EXPENSES | | | | | |
| RENT ALBANY | 256,929.00 | 235,908.86 | 307,488.15 | 84% | 339,260.45 |
| RENT WESTBURY | 284,917.74 | 273,578.97 | 375,818.85 | 76% | 437,427.79 |
| INSURANCE | 98,014.18 | 88,938.12 | 130,000.00 | 75% | 121,317.84 |
| COUNTY MLMIC PAYMENTS | 197,400.00 | 197,400.00 | 280,000.00 | 71% | 263,200.00 |
| SOFTWARE PACKAGES | 96,325.48 | 82,683.25 | 90,000.00 | 107% | 102,823.31 |
| COMPUTER MAINTANANCE | 45,294.28 | 39,553.79 | 50,000.00 | 91% | 52,309.14 |
| GRANT EXPENSES | 88,521.69 | 107,853.57 | 175,000.00 | 51% | 151,210.64 |
| OTHER NON DIVISIONAL EXPENSES | 200,224.37 | 168,092.81 | 461,000.00 | 43% | 289,253.52 |
| TOTAL NON DIVISIONAL EXPENSES | 1,267,626.74 | 1,194,009.37 | 1,869,307.00 | 68% | 1,756,802.69 |
| OTHER EXPENSES | | | | | |
| PUBLICATIONS COST | 0.00 | 1,500.00 | 17,500.00 | 0% | 1,504.50 |
| OFFICERS BOARD & AMA DELEGATION | 36,576.51 | 129,459.19 | 272,500.00 | 13% | 210,340.89 |
| ANNUAL MEETINGS | 8,392.06 | (8,019.97) | 100,000.00 | 8% | 774.66 |
| TOTAL COUNCIL COMMITTEES | 42,990.03 | 70,809.24 | 90,000.00 | 48% | 78,823.35 |
| TOTAL OTHER EXPENSES | 87,958.60 | 193,748.46 | 480,000.00 | 18% | 291,443.40 |
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| TOTAL OPERATING EXPENSES | 4,593,745.26 | 4,760,004.16 | 7,029,279.00 | 65% | 6,602,334.60 |
| EXCESS (DEFICIT) OF INCOME OVER EXPENSES | \$547,308.38 | (\$282,362.36) | (\$208,279.00) | -263% | \$1,252,233.77 |