

S.4

SUMMARIZED
STATEMENT OF INCOME AND EXPENSES
FOR THE PERIOD 01/01/17 TO 09/30/17

	[1] ACTUAL YEAR TO DATE 2017	[2] ACTUAL YEAR TO DATE 2016	[3] 2017 BUDGET	[1/3] % OF BUDGET	[4] ACTUAL YEAR END 2016
INCOME:					
DUES INCOME	3,394,309.82	3,649,954.01	3,600,000.00	94%	3,729,809.32
COMMISSIONS	114,805.78	143,468.42	145,000.00	79%	165,540.03
CONTRIBUTIONS	6,984.00	3,406.00	0.00	0%	3,531.00
ADVERTISING NEWS OF NEW YORK	23,199.00	49,577.93	70,000.00	33%	82,632.78
BANNER ADV IN ENEWS & EBLAST	36,790.00	3,500.00	10,000.00	358%	3,500.00
DIRECTORY SALES	257.43	595.38	0.00	0%	1,101.81
VARIOUS PROGRAM SALES	16,156.76	16,795.14	30,000.00	54%	20,386.60
INCOME FROM SECURITIES	4,482.81	6,239.30	7,500.00	60%	8,807.55
INVESTMENT EARNINGS/BUILDING	180,340.28	180,616.22	200,000.00	90%	288,072.97
CONTRIBUTION FROM MESF	30,000.00	20,000.00	40,000.00	75%	40,000.00
EMPLOYEE CONTRIBUTION HEALTH	42,003.94	32,364.50	55,770.00	75%	45,975.24
CONTRIBUTION FROM EMPIRE	150,000.03	150,000.03	200,000.00	75%	200,000.04
CPH REIMBURSEMENTS	578,917.89	577,769.39	1,386,000.00	42%	1,386,000.00
MILMIC AGREEMENT	750,000.00	750,000.00	1,000,000.00	75%	1,000,000.00
ADMINISTRATIVE INCOME	43,500.00	31,000.00	40,000.00	109%	59,000.00
COMPUTER LABEL SALES	718.74	391.00	2,000.00	36%	1,883.33
SURVEY SALES	15,100.00	22,000.00	115,000.00	13%	21,852.33
JOINT SPONSORSHIP	62,879.62	46,412.50	0.00	0%	61,225.00
ANNUAL REPT FEE ACCREDITED IN	50,651.28	56,000.00	0.00	0%	56,000.00
CONTRIBUTION FROM MSSNYPAC	46,872.41	45,423.87	62,237.00	75%	61,524.00
BIO-TERRORISM GRANT	39,429.85	35,315.94	36,561.00	108%	66,190.93
WEBINAR SEMINARS	175,603.38	0.00	0.00	0%	0.00
EXCELLUS INCOME	14,369.77	28,553.15	0.00	0%	41,555.15
VETERAN MENTAL HEALTH TRAINING	71,815.64	39,647.40	165,000.00	44%	79,915.90
CONCUSSIONS GRANT	14,345.00	0.00	0.00	0%	0.00
OTHER INCOME	169.38	233.90	5,000.00	3%	1,928.64
TOTAL INCOME	5,863,702.81	5,889,264.08	7,170,068.00	82%	7,426,432.62
EXPENSES:					
DEPARTMENTAL EXPENSES	3,216,088.02	3,623,524.01	4,440,176.00	72%	4,784,565.23
GENERAL MAINTENANCE	60,407.68	59,441.85	85,379.00	71%	78,592.98
NON-DIVISIONAL EXPENSES	431,816.91	522,924.45	715,300.00	60%	689,120.24
PUBLICATIONS COST	7,065.00	6,478.43	25,500.00	28%	8,557.43
OFFICERS, BOARD & AMA DELEGATES	208,436.96	191,735.25	367,500.00	57%	301,529.77
EXPENSES COMMON TO SPECIFIC DEPTS	831,071.34	752,106.05	1,193,782.00	70%	1,072,596.38
HOUSE OF DELEGATES	168,153.80	161,998.31	190,000.00	89%	162,155.09
COUNCIL COMMITTEES	65,106.24	59,811.31	65,000.00	100%	68,518.73
TOTAL OPERATING EXPENSES	4,988,145.95	5,378,019.66	7,082,637.00		7,165,635.85
NET OPERATING INCOME/EXPENSE	875,556.86	511,244.42	87,431.00		260,796.77