

MEDICAL SOCIETY OF THE STATE OF NEW YORK
ALL DIVISIONS

SUMMARIZED
STATEMENT OF INCOME AND EXPENSES
FOR THE PERIOD 01/01/16 TO 11/30/16

| | [1] ACTUAL YEAR TO DATE 2016 | [2] ACTUAL YEAR TO DATE 2015 | [3] 2016 BUDGET | [1/3] % OF BUDGET | [4] ACTUAL YEAR END 2015 |
|-----------------------------------|---------------------------------------|---------------------------------------|--------------------|-------------------------|--------------------------------|
| INCOME: | | | | | |
| DUES INCOME | 3,726,078.64 | 3,958,795.98 | 4,000,000.00 | 93% | 3,988,162.23 |
| COMMISSIONS | 166,359.79 | 195,865.18 | 175,000.00 | 95% | 180,980.11 |
| CONTRIBUTIONS | 3,431.00 | 0.00 | 0.00 | 0% | 3,287.50 |
| ADVERTISING NEWS OF NEW YORK | 57,593.39 | 76,039.27 | 120,000.00 | 48% | 69,056.74 |
| BANNER ADV IN ENEWS & EBLAST | 3,500.00 | 21,000.00 | 21,000.00 | 17% | 21,000.00 |
| DIRECTORY SALES | 965.35 | 155.42 | 1,000.00 | 97% | 25.02 |
| VARIOUS PROGRAM SALES | 19,052.93 | 25,330.66 | 30,000.00 | 64% | 25,988.44 |
| INCOME FROM SECURITIES | 6,334.99 | 6,327.48 | 0.00 | 0% | 8,712.40 |
| INVESTMENT EARNINGS/BUILDING | 192,623.95 | 198,523.35 | 200,000.00 | 96% | 254,768.62 |
| CONTRIBUTION FROM MESF | 30,000.00 | 0.00 | 40,000.00 | 75% | 10,500.00 |
| EMPLOYEE CONTRIBUTION HEALTH | 41,402.94 | 41,530.81 | 43,128.00 | 96% | 45,356.91 |
| CONTRIBUTION FROM EMPIRE | 183,333.37 | 183,333.33 | 200,000.00 | 92% | 200,000.00 |
| CPH REIMBURSEMENTS | 732,193.70 | 696,359.10 | 1,386,000.00 | 53% | 1,387,000.00 |
| MILMIC AGREEMENT | 1,000,000.00 | 1,000,000.00 | 1,000,000.00 | 100% | 1,000,000.00 |
| ADMINISTRATIVE INCOME | 43,500.00 | 42,000.00 | 65,000.00 | 67% | 57,500.00 |
| COMPUTER LABEL SALES | 641.00 | 4,394.30 | 5,000.00 | 13% | 5,654.99 |
| SURVEY SALES | 21,852.33 | 12,500.00 | 115,000.00 | 19% | 12,500.00 |
| JOINT SPONSORSHIP | 58,975.00 | 47,987.50 | 0.00 | 0% | 50,637.50 |
| ANNUAL REPT FEE ACCREDITED IN | 56,000.00 | 58,750.00 | 0.00 | 0% | 58,750.00 |
| CONTRIBUTION FROM MSSNYPAC | 55,014.29 | 53,848.80 | 62,043.00 | 89% | 60,089.49 |
| BIO-TERRORISM GRANT | 48,262.71 | 37,855.31 | 39,568.00 | 122% | 76,113.94 |
| HIV CONTRACT | 0.00 | 51,851.49 | 0.00 | 0% | 51,851.49 |
| EXCELLUS INCOME | 28,553.15 | 23,756.06 | 0.00 | 0% | 56,245.02 |
| VETERAN MENTAL HEALTH TRAINING | 39,647.40 | 0.00 | 150,000.00 | 26% | 55,546.29 |
| OTHER INCOME | 638.02 | 5,176.46 | 5,000.00 | 13% | 29,066.13 |
| TOTAL INCOME | 6,515,953.95 | 6,741,069.66 | 7,657,739.00 | 85% | 7,708,742.78 |
| EXPENSES: | | | | | |
| DEPARTMENTAL EXPENSES | 4,300,945.75 | 4,690,105.62 | 5,074,351.00 | 85% | 5,198,981.09 |
| GENERAL MAINTENANCE | 71,177.59 | 71,722.61 | 85,379.00 | 83% | 81,390.86 |
| NON-DIVISIONAL EXPENSES | 584,981.45 | 630,404.81 | 665,300.00 | 88% | 736,582.21 |
| PUBLICATIONS COST | 7,897.43 | 13,323.05 | 25,500.00 | 31% | 13,983.05 |
| OFFICERS, BOARD & AMA DELEGATES | 274,766.55 | 275,067.17 | 367,500.00 | 75% | 309,272.68 |
| EXPENSES COMMON TO SPECIFIC DEPTS | 932,072.35 | 1,002,525.19 | 1,158,578.00 | 80% | 1,131,209.68 |
| HOUSE OF DELEGATES | 161,998.31 | 174,608.97 | 190,000.00 | 85% | 174,628.01 |
| COUNCIL COMMITTEES | 65,930.37 | 54,614.14 | 65,000.00 | 101% | 57,285.62 |
| TOTAL OPERATING EXPENSES | 6,399,769.80 | 6,912,371.56 | 7,631,608.00 | | 7,703,333.20 |
| NET OPERATING INCOME/EXPENSE | 116,184.15 | -171,301.90 | 26,131.00 | | 5,409.58 |